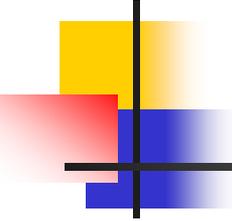
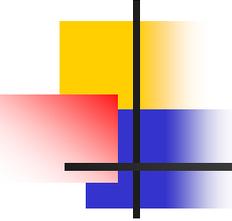


Implementing OSS ERP



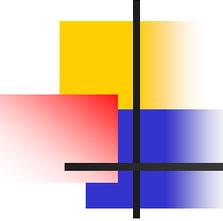
Agenda

- What makes a good ERP ?
- What makes a good choice ?
- What makes a good target ?
- Where OSS ERP is not good ?
- Software Requirements
- Hardware Requirements
- Implementation



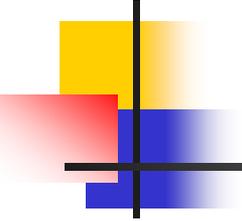
What makes a good ERP ?

- Ease of Use
 - Looks and feel
 - Information Linking
 - Keyboard Operation
- Ease of Screen optimization
- Ease of Creating New Reports
- Ease of Process Customisation
- Rich in Functions and Features



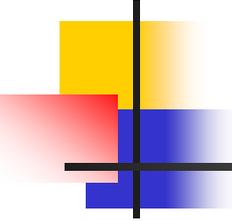
What makes a good choice ?

- Minimum One time cost
 - Possible with No License Cost
 - Low consulting cost
- Availability of Continues Education
 - Instructor based
 - On-line self paced based
- Availability of Continues Support locally
- Availability of the vendor in the next 8-10 years
- % of fit with and without customisation



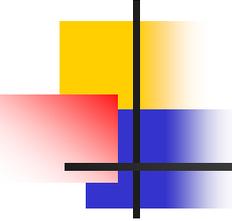
Peace of Mind

- A GOOD night sleep is **priceless**



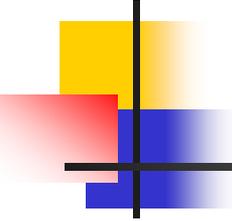
What makes a good target ?

- License Cost
 - Huge no of users. TCO OSS 40% cheaper
- Unique Customisation
 - Pay huge license, the system still don't fit
- Deployment
 - Huge number of remote sites.
- Complex Reporting Requirements
 - Requires 3rd party report writer with license



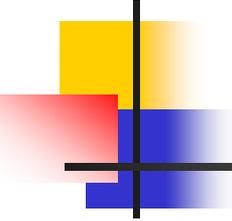
Where OSS ERP is not good ?

- Specialised Industry.
 - Domain Knowledge / SME !!
- Pay license and it fits 95 - 100%
 - Minimum customisation
- Complex Integration Technology
- End-to-end suite of product



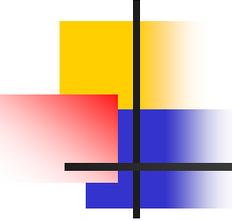
Implementation(1)

- Prototype
 - Tips 1 : Fixed Used Case Implementation
 - Tips 2 : Don't try to have a 100% clean system
 - Use Cases
 - Critical
 - Convenience
 - Supportive



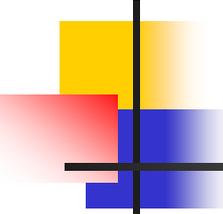
Implementation(2)

- Prototype (2)
 - Iterative Development
 - Set a Small objective, Achieve in few days
 - Get it to work
 - Learn from it for the next Iteration
 - Involve All Users Early
- The Real Thing
- Going Production
 - Tips 3 : Always insist on a parallel run



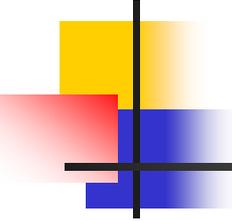
Implementation(3)

- Being in Production
 - Optimization
 - Tips 4 : Budget two projects:
 - the operation implementation and
 - a second project 6 months after production to fully exploit the full functionality of Compiere.
 - The biggest advantage of Compiere come here.



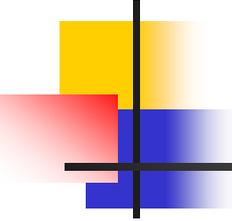
Users and References

- Polyscientific Enterprise Sdn Bhd
- Padiberas Nasional Berhad
- WOFS.com Sdn Bhd
- Adagues Sdn Bhd
- Soode Sdn Bhd
- PT RMK
- iGroup Inc
- Variegates Sdn Bhd
- Jetpharma Sdn Bhd



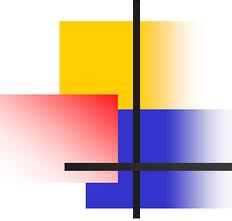
Next Steps

- Try for yourself
 - Install and Use Compiere
- My Contact
 - Robin Hoo
 - robinhoo@gmail.com
 - +6012 354 9929



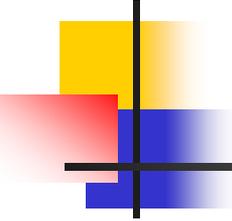
Software Requirements

- **Database Server**
 - Oracle 10g / Oracle XE / Enterprise DB
- **Java VM SDK**
 - Sun / Mac / IBM
- **Application Server (100% Java)**
 - Jboss / IBM WS
- **Client**
 - Java Runtime Environment



Hardware Requirements (1)

- Server for < 20 users
 - Intel / AMD Dual Core 2.0 GHz
 - 2 GB RAM
 - 20 GB Hard disk
 - 100 Ethernet LAN Card
 - Prefer Always on Internet Connection



Hardware Requirements (2)

- Clients
 - Intel / AMD desktop
 - 1 GB RAM
 - 100 Ethernet LAN Card
 - Prefer Always on Internet Connection
 - 1 GB hard disk (Java UI)